

## BE THE FUTURE. JOIN US.

Semex is a dynamic global organisation that is committed to developing and delivering innovative genetic solutions. We believe that people truly are the cornerstone of our success, and that our employees are our most important asset.

We are actively seeking a relationship-oriented, motivated person to join Semex Australia in the Far Western Victoria and South East South Australia regions as an **Area Manager**. This position requires you to leverage your industry background and consultative sales skills to provide client focused solutions, while successfully meeting sales targets.

Your primary responsibilities will include:

- Sourcing and building new client relationships and growing existing client partnerships to achieve sales goals, servicing both Dairy and Beef clients.
- Developing an in depth understanding of all Semex products to promote the benefits and advantages of Semex products to customers.
- Developing a thorough understanding of the customer's business, to serve their needs through delivering innovative genetic solutions.

You must possess a value added solutions selling and marketing approach along with well-developed business communication and negotiation skills. Proficiency in Microsoft Office and other computing skills are required. Travel will be involved and a valid drivers license is required.

At Semex, we demand the best of ourselves, our company and what we do for our customers. Surrounding ourselves with the best, the brightest and the most aggressive professionals ensures we attain this goal. We offer a challenging yet flexible work environment along with a competitive compensation package.

If you have the skills to meet this challenging position, please send your resume to [semex@semex.com.au](mailto:semex@semex.com.au) Applications close Friday 26<sup>th</sup> April 2019.

*We thank all applicants for applying for this position, but only those considered for an interview will be contacted.*

