

EastGen is continuing to build our team and grow our business. We are currently seeking an individual for the role of Reproductive Solutions Manager out of our Guelph office.

At EastGen, we challenge ourselves to constantly advance the dairy industry and we are accountable to farmers first. If you want to join a company that leads the industry with unmatched genetic innovation, leading-edge technology and advanced reproductive solutions – APPLY TODAY.

As a thought leader in the industry, the Reproductive Solutions Manager will help improve profitability by finding reproductive and genetic based solutions to meet producers' specific needs and promoting the value of EastGen programs. As a key member of the EastGen Management Team, you will:

- Lead the Solutions Team by setting strategic priorities to maintain and acquire new business, and support field staff to grow the business
- Coordinate and monitor Semex solution deployment and liaise with Semex for support and training
- Develop and manage the ai24 business including product lineup, sales and support across EastGen
- Represent EastGen as a subject matter expert: creating and delivering content for industry events, publications and internal programs
- Report on industry trends through the analysis of data and other industry sources
- Oversee the EastGen AI School including both internal and external training
- Provide support for key accounts to find reproductive and genetic solutions that improve the herd's overall profitability
- Travel occasionally to participate in industry events and provide consultation for customers and staff

Your qualifications will include:

- Bachelor's degree in Animal Science or similar; Master's Degree or Post-Grad Certificate in Dairy Management or related preferred
- 5 to 10 years industry experience
- Demonstrated leadership skills and experience
- Customer service experience and a proven ability to build relationships internally and externally
- Strong analytical and communication skills
- Data centric approach
- Familiar with herd management software (Dairy Comp 305, T4C, etc.)
- Valid driver's license and clean driving record

Perks: EastGen, a leader in the industry, offers a progressive and challenging work environment and competitive compensation package that includes performance bonuses. We are committed to continuous learning and professional development and provide ongoing training opportunities through the EastGen Learning Centre that build on our strengths and develop our talent. In addition, you will be supplied with a company-owned vehicle.

EastGen encourages people with disabilities to apply for open positions. Accommodations will be available upon request for candidates participating in the various stages of the recruitment process. Please contact: careers@eastgen.ca.

Submit application by: April 5, 2019 Email: careers@eastgen.ca or Fax: 519-821-1268

7660 Mill Road, Guelph, ON N1H 6J1



"Invested in Your Future"